



# मिरा भाईदर महानगरपालिका

कार्यालय:- डॉ. बाबासाहेब आंबेडकर भवन, मांडली तलाव, भाईदर (प.),  
ता. जि. ठाणे-४०११०१, दुरध्वनी क्र. ०२२-२८१९२८२८/२८९३०२८  
ई-मेल: mohmbmc4@gmail.com / moh@mbmc.gov.in



व्याप्त्याचा अमृत परोपकार

## वैद्यकीय आरोग्य विभाग

जा.क्र.मनपा/वैद्यकीय/१६५/२०२२-२३

दिनांक:- २५/०४/२०२२.

प्रति,  
जनसंपर्क अधिकारी,  
मिरा भाईदर महानगरपालिका

विषय :- अभिव्यक्ती स्वारस्य (Expression of Interest) करणेबाबत...

मिरा भाईदर महानगरपालिका हद्दीत पीपीपी तत्वावर रेडीऑलॉजी, पॅथॉलॉजी, सोनोग्राफी, सीटी स्कॅन, क्ष-किरण व एमआरआय सुविधा विकसित करून पूर्ण झाल्यानंतर महानगरपालिकेस हस्तांतरीत करणेकामी अभिव्यक्ती स्वारस्य (Expression of Interest) मागविण्या येत आहे. सदरची अभिव्यक्ती स्वारस्य (Expression of Interest) सुचना जास्त खपाच्या वृत्तपत्रात प्रसिद्ध करण्यात यावी.

सोबत अभिव्यक्ती स्वारस्य (Expression of Interest) जोडत आहे.

(डॉ. अश्विन बच्छाव)

सहा. आयुक्त (वैद्यकीय आरोग्य)  
मिरा भाईदर महानगरपालिका

प्रत:  
सिस्टम प्रोग्रामर

# मिरा भाईंदर महानगरपालिका

## वैद्यकीय आरोग्य विभाग

अभिव्यक्ती स्वारस्य (Expression of Interest) क्र. १६५/२०२२

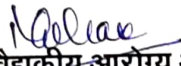
मिरा भाईंदर महानगरपालिका हद्दीत पीपीपी तत्वावर रेडीऑलॉजी, पॅथॉलॉजी, सोनोग्राफी, सीटी स्कॅन, क्ष - किरण व एमआरआय सुविधा सुरू करणेबाबत.

कामाचे स्वरूप	अभिव्यक्ती स्वारस्य सादर करण्याची अंतिम मुदत
मिरा भाईंदर महानगरपालिका हद्दीत पीपीपी तत्वावर रेडीऑलॉजी, पॅथॉलॉजी, सोनोग्राफी, सीटी स्कॅन, क्ष - किरण व एमआरआय सुविधा विकसित करून पूर्ण झाल्यानंतर महानगरपालिकेस हस्तांतरित करणे.	इच्छुक संस्थानी अभिव्यक्ती स्वारस्य दि. 09/05/2022 रोजी सायंकाळी ५.०० वा पर्यंत वैद्यकीय आरोग्य अधिकारी, वैद्यकीय आरोग्य विभाग, डॉ. बाबासाहेब आंबेडकर भवन, मांडली तलाव, भाईंदर (प.) ता. जि. ठाणे-401101 येथे सिलबंद लिफाफ्या मध्ये सादर करावा.


सदर कामाबाबतच्या सर्व आर्थिक व तांत्रिक अटी व शर्ती अभिव्यक्ती स्वारस्यामध्ये नमूद करण्यात आलेल्या असून सदर अभिव्यक्ती स्वारस्य महापालिकेच्या [www.mbmc.gov.in](http://www.mbmc.gov.in) या संकेत स्थळावर प्रसिध्द करण्यात आले आहे.

सदर अभिव्यक्ती स्वारस्य सूचना महानगरपालिकेच्या [www.mbmc.gov.in](http://www.mbmc.gov.in) या संकेत स्थळावर दि. 25/04/2022 ते दि. 09/05/2022 रोजी सायंकाळी 05:00 वाजेपर्यंत उपलब्ध राहिल.

स्वाक्षरी

  
वैद्यकीय आरोग्य अधिकारी  
मिरा भाईंदर महानगरपालिका

स्वाक्षरी

  
उपायुक्त (वैद्यकीय आरोग्य)  
मिरा भाईंदर महानगरपालिका

# MIRA BHAINDAR MUNICIPAL CORPORATION

## HEALTH DEPARTMENT

EOI NO. 165/2022

Expression of Interest (EOI) is invited by the Commissioner, Mira Bhaindar Municipal Corporation (MBMC).

**Name of Project :- Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI Facility in Mira Bhaindar Municipal Corporation area on PPP model.**

Scope of Work	Last Date of Submission of EOI for
Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI Facility at at Mira Bhaindar Municipal Corporation area which will be developed, financed, operated, maintained by the bidder and will be transfer the facility after completion of project period to MBMC in line with the Mira Bhaindar Municipal Corporations (MBMC) Objectives as mentioned in section 2.1.2 of EOI document.	Submission of EOI in sealed envelope for the proposed work on or before 09/05/2022 upto 17.00 p.m. in the name of Medical Officer of Health, Medical Health Department, Dr. Babasaheb Ambedkar Bhavan, Near Mandali Talaw, Bhaindar (w), Tal. Dist. – Thane-401101.


**Terms & Conditions are mentioned in EXPRESSION OF INTEREST which Published on [www.mbmc.gov.in](http://www.mbmc.gov.in).**

The Expression of Interest (EOI) Will be available on MBMC's website [www.mbmc.gov.in](http://www.mbmc.gov.in) starting from date 25/04/2022 to 09/05/2022 at 05:00 PM.

Sign/-

  
Medical Officer of Health  
Mira Bhaindar Municipal corporation

Sign/-

  
Dy. Commissioner (Medical Health)  
Mira Bhaindar Municipal corporation

# MIRA BHAINNDAR MUNICIPAL CORPORATION

EOI Notice No. \_\_\_\_\_



For

**Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI Facility in Mira Bhaindar Municipal Corporation area on PPP model.**

# Contents

<b>Sr. No.</b>	<b>Prticulars</b>	<b>Page No.</b>
<b>1</b>	<b>Snapshot of EOI</b>	<b>5</b>
<b>2</b>	<b>Introduction</b>	<b>6</b>
<b>2.1</b>	<b>The Project</b>	<b>6</b>
<b>2.2</b>	<b>Brief description of the Bid Process</b>	<b>7</b>
<b>2.3</b>	<b>Contents of EOI Document</b>	<b>7</b>
<b>3</b>	<b>Principal document</b>	<b>8</b>
<b>3.1</b>	<b>Definitions</b>	<b>8</b>
<b>3.2</b>	<b>Instructions to Bidders</b>	<b>9</b>
<b>3.3</b>	<b>Description Of The Selection Process</b>	<b>13</b>
<b>4</b>	<b>Evaluation Criteria</b>	<b>14</b>
<b>4.1</b>	<b>Financial Capability</b>	<b>14</b>
<b>4.2</b>	<b>Technical Capacity</b>	<b>15</b>
<b>5</b>	<b>Annuxure 1: Exhibits Of Formats For Submission</b>	<b>16</b>
<b>5.1</b>	<b>Exhibit 1 : Format for Covering Letter</b>	<b>16</b>
<b>5.2</b>	<b>Exhibit 2 : Description of the Bidder</b>	<b>17</b>
<b>5.3</b>	<b>Exhibit 3 : Financial Capability of Bidder</b>	<b>17</b>
<b>5.4</b>	<b>Exhibit 4 : Note on Proposed Concept Development</b>	<b>18</b>
<b>6</b>	<b>Arbitration.</b>	<b>18</b>

## 1. SNAPSHOT OF EOI

<b>Name of Project</b>	Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI Facility in Mira Bhaindar Municipal Corporation area on PPP model.
<b>Name of Development Authority</b>	Mira Bhaindar Municipal Corporation
<b>Area available for development</b>	MBMC will allocate required area
<b>Height restriction for development</b>	As per MBMC DCR
<b>Last date and Time for Submission</b>	09/05/2022 Before 05:00 PM on
<b>Eligible entities</b>	Company registered under the Indian Companies Act 2013 with financial capability and fulfilling the technical evaluation criteria.
<b>Signature Authority</b>	Authorized Representative/ Signatory
<b>Proposed Concept</b>	Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI Facility in Mira Bhaindar Municipal Corporation area which will be financed, developed, operated, maintained by the bidder and will transfer the facility after completion of project period to MBMC in line with the Mira Bhaindar Municipal Corporation's (objectives as mentioned in section 2.1.2 of document.)

### QUALIFICATION CRITERIA

<b>FINANCIAL CRITERIA</b>	<ol style="list-style-type: none"> <li>Net worth of the bidder as on March 31, 2022 (or applicable financial year ending date) shall be least Rs. 05 crores during the last three financial years (i.e.2019-20, 2020-21, 2021-22) as per the audited financial statements of the agency duly certified by the statutory auditor.</li> <li>Annual turnover of the bidder as on March 31, 2022 (or applicable financial year ending date) shall be at least 20 crores during the last three financial years (i.e. 2019-20, 2020-21, 2021-22) as per the audited financial statements of the agency duly certified by the statutory auditor..</li> </ol>
<b>Technical Criteria</b>	<p><b>For Diagnostic :-</b></p> <ol style="list-style-type: none"> <li>Bidder shall have experience of operating minimum of 2 diagnostic lab with collection centers in last three financial years.</li> <li>The bidder shall have experience of operating at least 500 (five hundred) samples per day across its various diagnostic/ collection centers.</li> <li>The bidder shall have employed/engaged minimum two full time pathologists in last three years of operation.</li> </ol> <p><b>For Radiology :-</b></p> <ol style="list-style-type: none"> <li>The developer shall have a minimum of three years of experience in operating Radiology centre providing 128 slice CT scan, X-ray and 1.5 T MRI Scan Services.</li> <li>The developer shall have experience of reporting minimum 100 MRI, 100 CT, and 500 X-Ray images per month across its various radiology centers.</li> </ol>

<b>Contact</b>	<b>Mira Bhaindar Municipal Corporation</b>
Medical Officer of Health, Ground Floor, Dr. Babasaheb Ambedkar Bhavan, Near Mandvi Talav ,Bhaindar (W), Thane, 401101, Maharashtra state, India.	
<b>Telephone number : (022) 28199093</b>	<b>Website : <a href="http://www.mbmc.gov.in">www.mbmc.gov.in</a></b>

The above section provides a snapshot of the EOI document to the Bidder. The Bidder is expected to read the entire EOI document for the details

## 2. INTRODUCTION

### 2.1 The Project

#### 2.1.1 Background

The Mira Bhaindar Municipal Corporation formed in Feb 2002, is rapidly developing Municipal Corporation surrounded by municipal corporations such as Thane, Vasai Virar and Mumbai. During the last few decades a steep growth in the population of MBMC has been observed due to the availability of job opportunities in Mumbai and its surrounding industrial areas like Thane and New Mumbai. The MBMC has total area of 79.40 sq.kms. MBMC is one of the fast growing and developing municipal corporations. MBMC has population of 809378 as per 2011 census. A large chunk of middle class working population, affordable housing facilities and decent level of social and physical infrastructure makes MBMC a very sought after destination in the vicinity of Mumbai Metropolitan Region. With expansion in population in confluence with development of infrastructure, affordable medical facilities are very important for the citizens of the city. MBMC as authority has developed 1 hospital and 10 Health Post to provide affordable healthcare facilities and services for the citizens.

In line with the above, MBMC would like to develop Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility in Mira Bhaindar Municipal Corporation area.

#### 2.1.2 Project Concept

The municipal corporation intends to develop, operate and maintain Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility in Mira Bhaindar Municipal Corporation area on PPP model for a period of 09 years. MBMC will allocate required area for Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility. The Bidder shall Design, Build Finance, Own and Operate and Transfer the Centre. The Bidder who shall offer Maximum discount on approved rates as per NABL and Central Government Health Scheme rates (NABL CGHS rates) shall be preferred.

#### 2.1.3 Objectives of Mira Bhaindar Municipal Corporation for the project

The proposed development by the Bidder shall have to achieve certain objectives. The following points highlight the key objectives of the MBMC in developing the site in Mira Bhaindar Municipal Corporation area :

- a) To develop, finance, own and operate, maintain and transfer Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility equipped with world class infrastructure.
- b) To make best use of space available for the proposed facility.
- c) To ensure that the project is self-sustainable and generates revenues.

The facilities that this PPP project might look to provide are as enumerated below-

- a) Radiology
- b) Pathology
- c) Sonography
- d) CT scan
- e) X-ray
- f) MRI

#### 2.1.4 Area available -

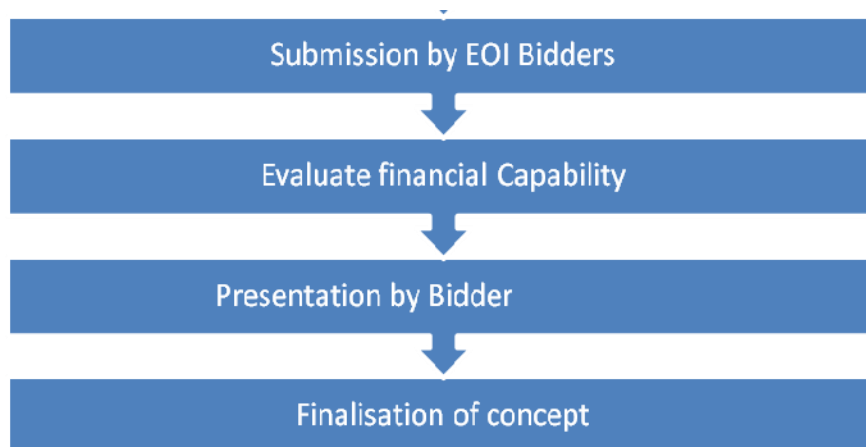
Required area would be made available for the proposed development of Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility on PPP basis. MBMC will provide ready infrastructure like ready to move building, water, electricity, etc.

#### 2.1.5 Planning guidelines for the development

The Planning and Designing shall be as per the Government guidelines, Act, Rules and Regulations as according to the MBMC's DP and DCR.

### 2.2 Brief description of the Bid Process

The entire bid process is as follows. (Expression of Interest (EOI) stage)



### 2.3 Contents of EOI Document

The EOI Document comprises the contents as listed below, and would additionally include any agenda issued by Mira Bhaingar Municipal Corporation.

Invitation for expression of Interest

**Section 1:** Key Details of EOI

**Section 2:** Introduction

**Section 3:** Principal Document

**Section 4:** Evaluation Criteria

**Section 5:** Annexure1: Exhibits of Formats for submission

1. Format for covering Letter
2. Format for Description of Bidder
3. Format for Financial Capability of the Bidder
4. Proposed concept plan for Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility Terms and Condition of Management contract.
5. Draft Agreement.



## 3. PRINCIPAL DOCUMENT

### 3.1 Definitions

1. **Authorized Representative/ signatory** – Shall mean the person who shall be duly authorized by the bidding company in its EOI submission to sign on the expression of interest. This designated person shall be authorized to perform all the tasks including, but not limited to providing information, responding to enquiries, entering into contractual commitments on behalf of the Bidder.
2. **Agreement/contract.**- shall mean the agreement to be signed at the end of the RFP stage, between Mira Bhaindar Municipal Corporation and the successful Bidder to transfer the development rights of the project to the successful Bidder in return for a consideration/ premium as specified in the RFP document.
3. **Bidder** - shall mean a Bidding company, as defined below that has submitted an EOI in response to this document.
4. **Bidding Company**- if the EOI for the project is submitted by a single business entity, it shall be referred to as the “Bidding Company”.
5. **Bid process/ selection process** – shall mean the process of selecting the preferred Bidder as identified in section 3.3
6. **Business Entity/ Entity**- shall means  
A company incorporated under the companies act 1956 (and if it is a foreign company, equivalent law abroad) OR an incorporated entity under similar legislation, in case of foreign entities.
7. **Commercial Proposal** – shall mean the financial bid as submitted by the bidder during the RFP stage as per format specified in the RFP Document.
8. **EOI Document** – means this Expression of Interest document.
9. **EOI/ Expression of interest submission** – means the submission made by the bidders in response to this EOI document.
10. **EOI process**- means the entire process from issue of EOI document to the finalization of concept note.
11. **EOI due date** – The date and time before which the EOI should be submitted by Bidders to the MBMC for the project.
12. **EOI validity Period**- means the 120 (one hundred and twenty) days period from EOI due date.
13. **Evaluation Criteria**- shall mean the criteria as defined in section 4 of this EOI document, should be fulfilled by the bidder.
14. **Net worth** - Net worth shall be defined as follows :  
For company = (Subscribed and paid up capital + Reserves) – (Revaluation reserves + Miscellaneous expenditure not written off + Intangible assets + accumulated losses)
15. **MBMC**- shall Mean Mira Bhaindar Municipal Corporation.
16. **Preferred Bidder** – shall mean the Bidder invited by (MBMC) for entering into contract for the project after evaluation during the EOI stage.
17. **Project**- shall mean the design, financing, construction, marketing and operation of Bus Depot shop cum commercial complex.
18. **Responsiveness of the EOI/ Non Responsive** – shall have a meaning as referred in clause 3.3.1 of this EOI document.
19. **REF stage**- The second stage that may be taken in the Bid Process which shall determine the successful Bidder for the project.

## 3.2 Instructions to Bidders

Conformance to standards

- a) Developer shall conform to all the Acts, Rules and Regulations, Specification, Guidelines and anything thereof for setting up of Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility.
- b) All equipment and support infrastructure shall be funded and provided by the developer. The equipment installed would have to be brand new and USFDA compliant.
- c) Doctors and staff for running the proposed facilities shall be provided by the Bidder.
- d) Day to day operational cost such as medicine cost, consumables/ reagents costs etc for the centres shall be borne by the Bidder.
- e) Developer shall maintain all the infrastructure installed and facilities thereof with highest industry practices.
- f) Separate Electric meter shall be installed at the facility and Electricity bill of the facility should be paid by bidder.
- g) The patients referred by MBMC owned hospital/Health Post should be given free investigation/s by bidder.

### **Important information – Period of Work- Foreclosure of contract in full or part**

If at any time after acceptance of the tender the Commissioner, MBMC decides to abandon or reduce the scope of the work or any part of the work to be carried out, he shall inform the operator in writing to that effect and the operator shall have no claim to any payment or compensation or otherwise whatsoever, on account of any profit or advantage which he might have derived from the execution of the works in full but which he did not derive in consequence of the foreclosure of the whole or part of the work.

## 3.2.1 General information

### **3.2.1.1 Eligible Bidders**

The bidders eligible for participating in the EOI process shall be of the following category: Companies registered under the Indian Companies Act 2013, with financial capability and fulfilling the technical evaluation criteria.

Any entity, which has earlier been barred by MBMC from participating in its projects, would not be eligible to submit an EOI individually, if such bar subsists as on the EOI dated.

### **3.2.1.2 Confidentiality of Bidder provided information**

Information relating to the examination, clarification, evaluation, and recommendation for the Bidders shall not be disclosed to any person not officially concerned with the process. MBMC will treat all information submitted as part of EOI in confidence and would require all those who have access to such material to treat the same in confidence. MBMC will not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court of tribunal, which requires its disclosure.

### **3.2.1.3 Accuracy and completeness of EOI document**

This EOI document includes statements, which reflect various assumptions, which may or may not be correct. This document does not purport to contain all the information each bidder may require. This EOI document may not be appropriate for all persons, and it is not possible for Mira Bhaindar Municipal Corporation (MBMC) to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI document. Certain bidder may have a better knowledge than the others for the project. Each Bidder should conduct its own investigation and analysis and should check the accuracy, reliability and completeness of the information in this EOI document and obtain the independent advice from

appropriate sources. Neither MBMC nor its employees or its consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI document.

#### **3.2.1.4 Liability**

Neither MBMC nor its employees or its consultants will have any liability to any Bidder or any other person under the law of contract, or, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI documents, any matter deemed to form part of this EOI document. The award of the project any other information supplied by or on behalf of MBMC or its employees, any of its consultants or otherwise arising in any way from the selection process for the project.

### **3.2.2 Mira Bhaindar Municipal Corporation (MBMC) Rights regarding the EOI**

#### **3.2.2.1 Right to accept or reject any EOI**

Notwithstanding anything contained in this EOI, MBMC reserves right to accept or reject any or to annul the bid process or reject all expression of interest, at any time without any liability or any obligation for such rejection or annulment and without assigning any reason thereof. MBMC reserves the right to reject the bidder if,

- a. At any time during the bid process or thereafter, a material misrepresentation is made of discovered, or
- b. The Bidder does not respond promptly and diligently to requests for supplemental information required for the evaluation of the EOI.

#### **3.2.2.2 Right to change/Modify**

MBMC reserves the right to change/modify any or all of the provisions of this EOI. Such a change would be intimated to all the parties procuring this EOI document . MBMC reserves the right to change, modify, add or alter the Bid process at any stage under intimation to all the Bidders.

#### **3.2.2.3 Right to request the extension of validity of EOI**

In exceptional circumstances, prior to expiry of the original EOI period, MBMC may request Bidder to extend the EOI Validity period for the specified additional period. Bidder not extending the EOI validity period when so requested would automatically be disqualified.

#### **3.2.2.4 No obligation to issue of RFP**

MBMC shall be under no obligation to issue a request for proposal (RFP) for the project described in this EOI document.

#### **3.2.2.5 Right to enter into agreement/negotiate**

MBMC reserves the right to enter into agreement / negotiate directly with any developer separately at any time during the Bid process.

#### **3.2.2.6 Right to cancel the EOI process**

MBMC may cancel this EOI process at any stage without assigning any reasons whatsoever and will not be liable to compensate any bidder on any grounds whatsoever .The Bidder shall not be entitled to refund of cost of documents or other cost in case the bid is cancel for whatsoever reason or without assigning any reason.

### 3.2.3 Schedule of Bidding Process

MBMC would Endeavour to adhere to the following schedule.

Sr. NO.	Event Description	Date
1	Issue of EOI	25/04/2022
2	Last date for submission of EOI	09/05/2022

The above are indicative for the information of the Bidders only. MBMC reserves the right to exchange the schedule.

### 3.2.4 Instructions for EOI preparation

#### 3.2.4.1 Format of EOI submission

The bidder would provide all the information as per this EOI document. MBMC would evaluate only those EOI submission that are received in the required format and complete in all respects. The EOI shall comprise two covers:

#### Cover 1 – The contents of cover shall be as follows

- a) Description of the Bidder as per format specified in Exhibit 2
- b) Audited annual reports for the latest three financial years and financial capability statement of the Bidder as certified by a statutory auditor, as per Exhibit 3.
- c) Brief note on the proposed Development as specified in exhibit 4

Please note that the submit information in the EOI or any communication during the EOI process should not have any price or commercial information .Failure to comply with the requirement may result in The Bidder being drop from consideration.

#### 3.2.4.2 Sealing, marking and submission

The EOI shall consist of one original and two copies, packed in a sealed envelope or a box, with the following inscription:

Proposal for Expression of Interest	
Mark of original or Copy	
<b>From:</b> <b>(Bidders Name)</b>	TO:
<b>(BIDDERS Address and contact no.)</b>	Medical Officer of Health, Ground Floor, Dr. Babasaheb Ambedkar Bhavan, Near Mandvi Talaw, Bhaindar (W), Thane, 401101, Maharashtra state, India.
<b>DUE Date</b>	
<b>Project</b>	

In the event o any discrepancy between the original and the copies, the original shall prevail.

#### Each EOI submission shall comprise of one cover

#### Cover 1 : Financial capability

If the enveloped is not sealed and as instructed above, assumes no responsibility for the misplacement or premature opening of the contents of the EOI submitted.

The bidder is required to carefully study the contents of this EOI document and to obtain all information it may require enabling it to submit its EOI. The Bidder shall be deemed to have satisfied itself as to the correctness and sufficiency of the EOI document received. No claims whatsoever will be entertained arising out of Bidders failure to study the EOI document. The EOI submission that are deemed incomplete or non responsive to the requirement of this EOI document will be rejected.

#### **3.2.4.3 EOI Due Date**

EOI should be submitted before 05:00PM IST on the EOI Due date mentioned in the schedule of bidding process, to the address provided in clause 3.2.4.2 in the manner and form as details in this EOI document. EOI submitted by either facsimile transmission or telex will not be acceptable. MBMC shall not be responsible for any delay in receipt of the EOI submissions. Any EOI Submission received by MBMC after the deadline for submission stipulated by MBMC shall not be opened and shall be summarily rejected. MBMC will not be responsible for any postal and courier delay.

MBMC may, in exceptional circumstances, and at its sole discretion, extend the EOI Due Date by issuing an Addendum in accordance with clause 3.2.2.2, uniformly for all Bidders. MBMC shall not accept any EOI, which has been not been after the time and date indicated in clause 3.2.3.

#### **3.2.4.4 EOI preparation cost**

The Bidder shall be responsible and shall bear all the costs associated with the preparation of its EOI and its participation in the EOI process. MBMC will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the EOI process.

#### **3.2.4.5 Project inspection and site visit**

It is desirable that each Bidder submits its EOI after visiting the site (with the prior permission of MBMC) and ascertaining for itself the location, surroundings, or any other matter considered relevant by it. It would be deemed that by submitting the EOI, Bidder has:

- a) Made a complete and careful examination of the EOI, and
- b) Received all relevant information requested from MBMC
- c) MBMC shall not be liable for any mistake or error on the part of the Bidder in respect of the above.
- d) Each Bidder before submitting its bid shall make himself aware of all the prevailing conditions at site, inspecting the sites; and ascertaining for it's the location, surroundings, access, transport, right of way or any other matter considered relevant by it.

#### **3.2.4.6 Proposed Concept for development**

The proposed concept for development by the Bidder shall need to fulfill MBMC objectives as mentioned in clause 2.1.33 of this EOI document.

#### **3.2.4.7 Number of application for EOI**

Each Bidder shall submit only one EOI submission in response to this EOI. Any Bidder, who submits or participates in more than one EOI submission, will be disqualified.

#### **3.2.4.8 Language**

The EOI and all related correspondence and document should be returned in the English language. Supporting document and printed literature furnished by the Bidder with the EOI may be any other language provided that these are accompanied by appropriate translations of the pertinent passage in the English

language. Supporting material, which are not translating into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English translation shall prevail.

#### **3.2.4.9 Validity of EOI**

The EOI shall remain valid for a period not less than 120 days months from the EOI Due Date (EOI Validity period). MBMC reserves the right to reject any EOI, which does not meet this requirement.

#### **3.2.4.10 Signature Authority**

A duly authorized officer of the Bidder shall sign the EOI. The EOI must be sign in the Bidder name and on its behalf and under seal by the Authorized Signatory of the Bidder and shall be accompanied by a notarized and legalized power of Attorney valid for at least 12 months. The office held by the signing officer shall be clear mentioned.

The Authorized Signatory shall initial each page of the EOI in indelible ink. All the relations, omissions, additions, or any other amendments made to the EOI shall be initialed by the person(s) signing the EOI submission.

#### **3.2.4.11 Confidentiality**

MBMC requires that Bidder limits the disclosure of information given in this EOI Document to those in Bidder organisation who have a need to know in order to respond to this EOI. The information contained in the EOI document may not be disclosed, published, or advertised in any matter without MBMCs written authorization. All information contains in the EOI documents is to be treated as proprietary regardless of whether the document are labelled as such or not.

### **3.3 Description Of the Selection Process**

The objective of Mira Bhandar Municipal Corporation is to select a Bidder that has the financial Strength and the appropriate development experience for undertaking the project by offering the Maximum development premium.

The selection process would consist of following stage :

Expression of Interest ( EOI )

#### **3.3.1 Expression Of Interest ( EOI )**

As a part of the first stage, MBMC is EOI document, inviting prospective Bidder to express their interest by submitting EOI. The EOI submissions submitted by the Bidders in response to this EOI Document shall be evaluated based on the Evacuation Criteria the information to be provided by the Bidder is highlighted in this EOI document. The EOI submission shall comprise of 1 cover. The details of the cover have been detailed out in Clause 3.2.4.1 The detailed steps of this stage have been outlined Follows.

##### **Step 1: Test of Responsiveness**

MBMC would open EOIs on Date at 11/05/2022 at 3.00 p.m. The first step will be opening of cover 1 of the EOI Submission Prior to the evaluation based on the EOIs; MBMC will determine whether each EOI is responsive to the requirements of the EOI document. An EOI shall be considered responsive if the Application

- a) Is received by the EOI Due Date including any extension there of pursuant to Clause 3.2.4.3.
- b) Is signed, sealed, and marked as stipulated in Clause 3.2.4.2.
- c) Contains all the information and documents as set out in Clause 3.2.4.1. and in the formats Set out in this EOI document.
- d) Mentions the validity period as set out in Clause 3.2.4.9.

MBMC reserves the right to reject any EOI, which is non-responsive and no request for Alteration, Modification, Substitution Or Withdrawal would to be entertained by MBMC in respect of such EOIs.

## Step 2: Evaluation of Financial Capacity

The Bidders whose EOI submission is found to be responsive shall then be evaluated for the financial Capacity. The evaluation of the financial capability shall be undertaken as per the evaluation criteria Mentioned in Section 4.

## Step 3: Evaluation Of Concept Note

The bidders shall make presentation to MBMC official on their proposed notes and as per the MBMC's requirement. Based on the evaluation on above step MBMC shall identify the qualified applicant and subsequently MBMC may issue an RFP document for selection of successful bidder. The details of the process shall be specified in RFP Document.

# 4. EVALUATION CRITERIA

The Bidder's competence and capability is proposed to be established by the following parameters:

## 4.1 Financial Capability

### 4.1.1 Entity to be evaluated for Financial Capability Criteria

a) In case the Bidder is Bidding Company, the Bidding Company or its Holding Company ( if Proposed)

a. Net worth of the bidder as on March 31, 2022 (or applicable financial year ending date) shall be least Rs. 05 crores during the last three financial years (i.e.2019-20, 2020-21, 2021-22) as per the audited financial statements of the agency duly certified by the statutory auditor.

b) Annual turnover of the bidder as on March 31, 2022 (or applicable financial year ending date) shall be at least 20 crores during the last three financial years (i.e. 2019-20, 2020-21, 2021-22) as per the audited financial statements of the agency duly certified by the statutory auditor..

The Bidder should provide information regarding the above based on audited annual accounts for the Respective financial years. Information should to be provided as per Clause 4.1.1 shall be certified by a statutory auditor. The financial year would be the same as the one normally followed by the Bidder or its Annual financial statement.

Net worth shall be defined as:

For Company = (Subscribed and paid – up Capital + Reserves) – (Revaluation reserves + Miscellaneous Expenditure not written off + Intangible assets + accumulated losses)

The definition of 'Paid-up Capital', 'Reserves', 'Intangible assets', 'accumulated losses', shall be as per the accounting code of the Bidder's country in which the Bidder has the registered office.

The EOI must be accompanied by the audited annual financial statements of the last three completed financial years.

In case the annual accounts for the latest financial year are not audited and therefore the Bidder could not make it available, the Bidder shall give an undertaking to that effect and the statutory auditor shall certify the same. In case, the Bidder may provide the un-edited Annual Accounts (with Schedules) for the latest financial year. In any case, the Audited, falling which Statements for three years preceding The latest financial year would have to be provide, falling which the EOI will be rejected as non-Responsive Expression Of Interest

## 4.2 Technical Capacity

### 4.2.1 Entity to be evaluated for Technical Capability Criteria

#### Diagnostic :-

1. Bidder shall have experience of operation minimum of 2 diagnostic lab with collection centers in last three financial years.
2. The bidder shall have experience of operating test reports for at least 500 (five hundred) sample per day across its various diagnostic/ collection centers.
3. The bidder shall have employed/ engaged minimum two full time pathologists in last three years of operation.

#### Radiology :-

1. The developer shall have a minimum three years of experience in operating a Radiology Centre providing 128 slice CT scan, X-ray and 1.5 T MRI Scan Services
2. The developer shall have experience of reporting minimum 100 MRI / 100 CT /500 X ray images per month across its various Radiology



## 5. ANNEXURE 1: EXHIBITS OF FORMATS FOR SUBMISSION

### 5.1 Exhibit 1: Format For Covering Letter

[On the Letter head of the Bidder (in case of Bidding Company) Date :

To  
Medical Officer of Health,  
Ground Floor, Dr. Babasaheb Ambedkar Bhavan,  
Near Mandvi Talaw, Bhaindar (W),  
Thane, 401101, Maharashtra state, India.

Ref : Installation, Operation, Maintenance and Management of Radiology, Pathology, Sonography, CT scan, X-ray and MRI facility in Mira Bhaindar Municipal Corporation area on PPP model.

Sir,

Being duly authorized to represent and act on behalf of ..... ( Hereinafter Referred to as "the Bidder" , and having reviewed and fully understood the evacuation criteria and Information provided, the undersigned hereby apply in response to the EOI document for the development of Radiology Centre, Pathology, Sonography, CT scan, X-ray and MRI facility Facility in Mira Bhaindar Municipal Corporation area on PPP model.

We are enclosing our Expression of Interest in one (1) Original plus two (2) duplicate , with the details as

Per the requirements the EOI is valid for a period of 120 days from EOI due date.

Your faithfully,

(Signature Of Authorised Signature  
(Name, Title and Address )

## 5.2 Exhibit 2: Description of the Bidder

1. Name , country of incorporation, address of the registered office, corporate headquarters, and its Branch office (s), if any in India and date of incorporation and/or commencement of business.
2. Brief description of the Bidder including details of its main lines of business and role and Responsibility in this Project.
3. Details of individual (s) who will serve as the point of contact / communication with Mira Bhaindar Municipal Corporation:

Name	
Designation	
Company	
Address	
Telephone Number	
E-Mail Address	
Fax Number	
Mobile Number	

4. Name, Designation and phone Numbers of Authorized Signatory of the Bidder

Name	
Designation	
Company	
Address	
Telephone Number	
E-Mail Address	
Fax Number	
Mobile Number	

## 5.3 Exhibit 3: Financial Capability of the Bidder

The Bidder would be evaluated for meeting the Evaluation criteria as mentioned in Section 4 of the EOI Document. Such Bidder should provide their Net worth and Turnover details as indicated below. This is to be filled by the Bidder certified by the statutory Auditor.

Name Of Bidder	Net Worth (INR Cores)*	Turnover( INR Cores)*

\*As per audited annual financial statements of last three financial year

The Bidder should provide the financial Capability based on its own financial statements

**Please attach the audited annual reports supporting the figures stated**

## **General Instructions:**

### **1. Net Worth**

For company = (Subscribed and Paid Capital + Reserves) – (Revaluation reserves + **Miscellaneous**

Expenditure not written off + Intangible assets + accumulated losses)

2. The financial year would be the same as the one normally followed by the Bidder for its Annual Report.

3. The Bidder shall provide the audited annual financial statements as required for this EOI failure to do so would be considered as a non-responsive bid.

4. The Bidder should clearly indicate the calculations and references in the financial statement in arriving at the above numbers in an attached worksheet.

5. This submission shall be certified by the statutory auditor. The independent auditor issuing the Certificate should clearly indicate his/her membership number assigned by the Institute of Chartered Accountants of India (ICA) or equivalent origination abroad.

## **5.4 EXHIBIT 4: Note on Proposed Concept Development**

Bidder to provide a description of the proposed concept development keeping strictly in mind Mira Bhaindar Municipal Corporation's objectives as specified in clause 2.1.33. The description shall also highlight as to how the proposed concept development meets Mira Bhaindar Municipal Corporation's Objectives as specified in Clause 2.1.33

## **6. Arbitration**

Any dispute or difference whatsoever arising between the parties to this agreement out of or relating to the construction, meaning, scope, operation or effect of this agreement or the validity of the breach thereof shall be referred to an arbitrator to be appointed by mutual consent of both parties herein. If the parties cannot agree on appointment of the Arbitrator within a period of one month from notification by one party to the other of existence of such dispute, then the Arbitrator shall be nominated by the Commissioner, Mira Bhaindar Municipal Corporation. The provisions of the arbitration and conciliation Act, 1996 will be applicable and the award made hereunder shall be final and binding upon the parties hereto, subject to legal remedies available under the law.